

# Factsheet 2024

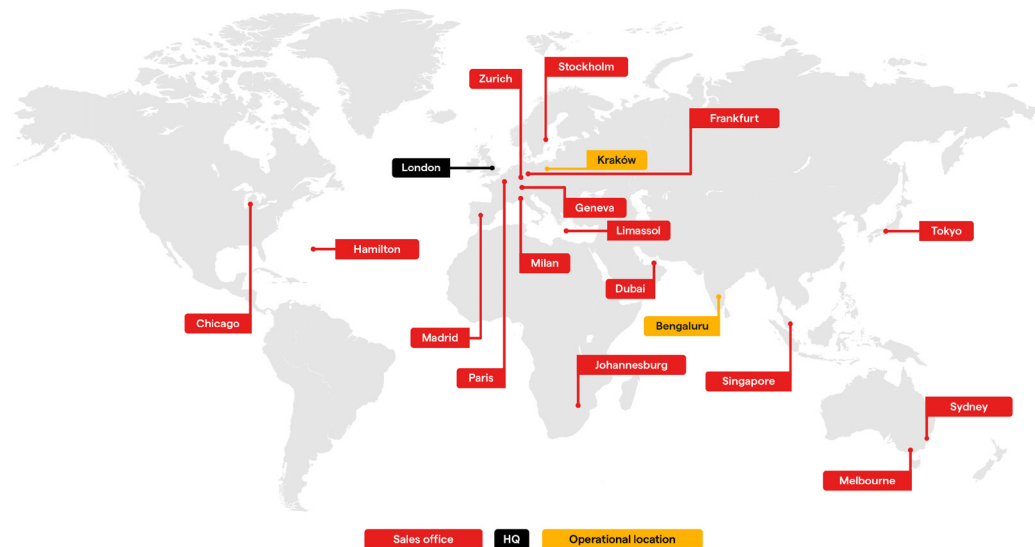
## What we do

IG 'Investors Gold' **was founded** in 1974 by entrepreneur Stuart Wheeler who developed a first-of-its-kind derivative product that allowed retail customers to trade on movements in the price of gold without owning any physical gold.

**Today**, IG Group (LSEG:IGG) is diversified global retail brokerage offering a wide range of assets and educational content. Its strong historical revenue growth and margin profile has been underpinned by the structural growth of self-directed trading. IG Group listed on the London Stock Exchange in 2005 and is a member of the FTSE 250 Index.

**Our strategy** is to accelerate the growth of the business through expansion by geography and by product.

## Geographies



[Access our geographies](#)

## Why our clients choose us



Strong **reputation** of over 50 years



**Personalised** client servicing



**Superior** trade execution



Breadth of **content and education**



Wide **product offering** of c.19,000 assets

## Who our target client is



Ambitious



Comfortable with risk



Financially literate

## Investment case

- 1** Well positioned to benefit from the structural **growth of self-directed trading** and investing
- 2** **Multiple levers for growth** across geographies and products
- 3** **Differentiated client experience** driven by superior trade execution, content and technology
- 4** High-quality, **loyal client base** provide recurring revenue streams
- 5** **Robust capital position**, highly cash generative with a clearly defined allocation framework

[Access our investment case](#)

## Products and brands

### OTC DERIVATIVES



### EXCHANGE TRADED DERIVATIVES



OPTIONS & FUTURES

WARRANTS & KNOCK-OUTS

### STOCK TRADING & INVESTMENTS



### CONTENT & EDUCATION



[Access our brands](#)

Recent financial performance

Total revenue (£m)

FY24	987
FY23	1,023
FY22	967
FY21	862
FY20	654
FY19	483

Adjusted\* PBT (£m)

FY24	456
FY23	491
FY22	494
FY21	478
FY20	296
FY19	194

Net own funds generated from ops (£m)

FY24	350
FY23	351
FY22	436
FY21	423
FY20	288
FY19	160

Adjusted\* basic EPS (p)

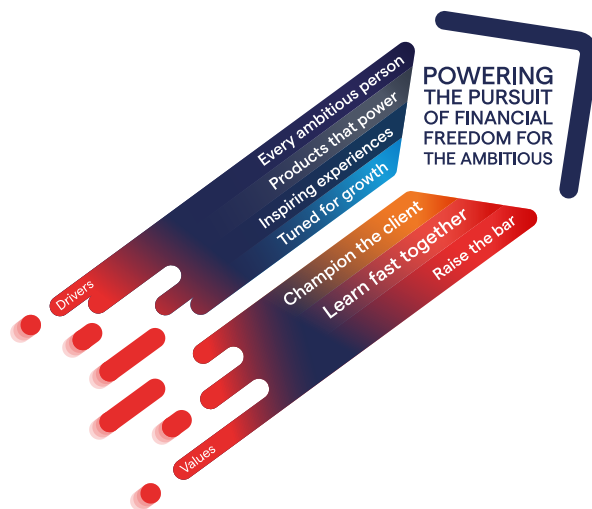
FY24	90
FY23	95
FY22	96
FY21	108
FY20	65
FY19	43

Capital allocation framework

IG Group has an investment grade (BBB-, positive outlook) credit rating from Fitch Ratings

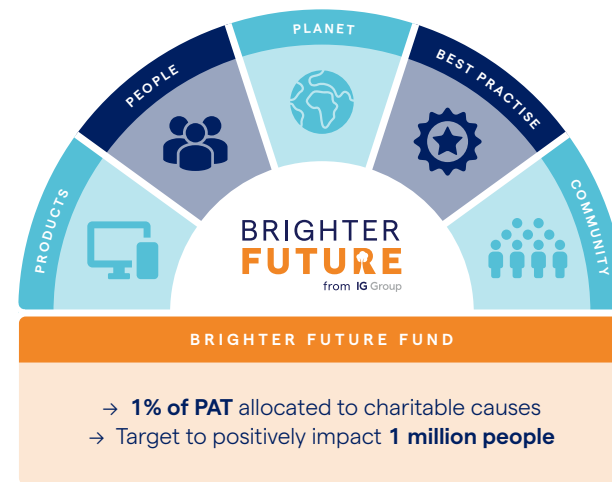
<b>1 Regulatory capital requirements</b>	Hold an appropriate level of regulatory capital and liquidity. Headroom of £638 million at 31 May 2024 (31 May 2023: £499 million).
<b>2 Organic investments</b>	Generate operating return on existing capital and invest organically for growth.
<b>3 Commitment to citizenship</b>	Commitment to donate 1% of profit after tax to charitable causes until 2025. Proposed donation of £3.5 million from FY24 profit after tax.
<b>4 Regular distributions</b>	Regular distribution of around 50% of adjusted profit after tax, delivering modest growth in dividend per share. Proposed full year FY24 dividend of 46.2p.
<b>5 Inorganic investment</b>	Ongoing assessment of potential acquisitions.
<b>6 Additional distributions</b>	Return of surplus capital not required for other priorities. Shares repurchased in FY24 of £244 million. Announcement of new £150 million share buyback.

Purpose, drivers and values



[Access our purpose, values and drivers](#)

ESG framework



[Access our ESG strategy](#)

[Access our latest annual report](#)

\* Adjusted measures exclude costs relating to certain non-recurring or non-cash items