## **IG** Group

## Refreshing reporting of customer metrics

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As announced on 24 July 2025, IG is revising its definition of active customers and first trades and introducing funded accounts as a new key performance indicator

Updated disclosure will be provided every reporting period, beginning with the Q1 FY26 trading update – historical disclosure is available on IG's investor relations website

Refreshed disclosure aligns definitions across the Group and better reflects IG's more diversified revenue streams and progress delivering our growth strategy

## Simplifying and aligning key performance indicators

# Revised definition

## Prior definition

#### **Active customers**

- Definition aligned across products to opened or closed a position during a month or held a position at month end
- tastytrade customers remapped from ETD<sup>1</sup> to relevant product category, with net trading revenue aligned accordingly
- IG will disclose average monthly active customers for the relevant reporting period<sup>2</sup>

#### First trades

- New customers placing their first trade in the reporting period
- Definition aligned across all products

#### **Funded accounts**

 Customers with a cash balance or holding assets at period end

- Disclosure based on unique customers meeting different criteria by product once in a reporting period (quarter, half or full year):
- OTC derivatives opened, closed or held a position at period end
- ETD opened or closed a position, with all tastytrade stock trading and crypto customers and revenue mapped to ETD
- Stock trading held a position at period end

- tastytrade spot crypto first trades not disclosed due to historical immateriality
- No prior disclosure

Exchange traded derivatives

<sup>2)</sup> For example, the Q1 FY26 count will represent the average of monthly active customers in June, July and August

### Summary of key changes – active customers

Average monthly active customers ('000) – revised disclosure	FY25				Key changes in revised definition
	Q1	Q2	Q3	Q4	
OTC derivatives	105.6	103.1	106.1	109.2	Customers must be active for more than one month to increase the average for the period (applies to all products)
Exchanged traded derivatives (ETD)	46.7	47.1	47.3	47.7	tastytrade stock trading and crypto customers previously reported in ETD now mapped to relevant product category
Stock trading & investments	147.4	147.2	150.4	616.7	Includes tastytrade stock trading customers previously reported in ETD, with net trading revenue realigned accordingly. Revised definition includes customers opening or closing a position in a month, or holding a position at month end <sup>1</sup>
- o/w Freetrade				461.9	
- o/w organic	147.4	147.2	150.4	154.8	
Spot crypto	6.7	6.8	7.5	8.5	Includes tastytrade spot crypto customers previously reported in ETD due to historical immateriality
Total	270.6	268.3	273.1	742.2	
o/w organic	270.6	268.3	273.1	280.3	
% y/y organic	(0.7%)	(1.6%)	0.8%	3.0%	

## **Summary of key changes – first trades**

First trades ('000) – revised disclosure	FY25				Key changes in revised definition
	Q1	Q2	Q3	Q4	
OTC derivatives	8.4	9.1	15.6	11.6	No change
Exchanged traded derivatives (ETD)	6.5	6.2	7.3	7.0	tastytrade stock trading customers previously reported in ETD now mapped to relevant product category
Stock trading & investments	6.3	6.1	8.5	15.3	Includes tastytrade stock trading customers previously reported in ETD
- o/w Freetrade				5.4	
- o/w organic	6.3	6.1	8.5	9.9	
Spot crypto	0.4	0.7	1.5	1.6	Includes tastytrade spot crypto first trades previously not reported due to historical immateriality
Total	16.8	17.2	26.3	28.6	
o/w organic	16.8	17.2	26.3	23.2	
% y/y organic	(2.6%)	3.8%	45.5%	28.1%	