



RESULTS PRESENTATION

Year ended 31 May 2013

DISCLAIMER

This presentation, prepared by IG Group Holdings plc (the “Company”), may contain forward-looking statements about the Company. Forward-looking statements involve uncertainties because they relate to events, and depend on circumstances, that will, or may, occur in the future. If the assumptions on which the Company bases its forward-looking statements change, actual results may differ from those expressed in such statements. Forward-looking statements speak only as of the date they are made and the Company undertakes no obligation to update these forward-looking statements. Nothing in this presentation should be construed as a profit forecast.

The financial tables contained herein may contain numbers which have been subject to rounding adjustments, and which therefore differ from the equivalent numbers contained in the Financial Statements. Unless otherwise stated, all numbers exclude the discontinued Sport business.

Market share data has been provided by Investment Trends Pty Limited (website: www.investmenttrends.co.uk). Contact: Pawel Rokicki (email: pawel@investmenttrends.com.au). Unless stated, market share data is sourced from the following current reports:

- Investment Trends May 2012 Australia CFD Report
- Investment Trends May 2013 France CFD/FX Report
- Investment Trends April 2013 Germany CFD/FX Report
- Investment Trends September 2012 Singapore CFD/FX Report
- Investment Trends November 2012 UK FSB/CFD and FX Report





FINANCIAL REVIEW

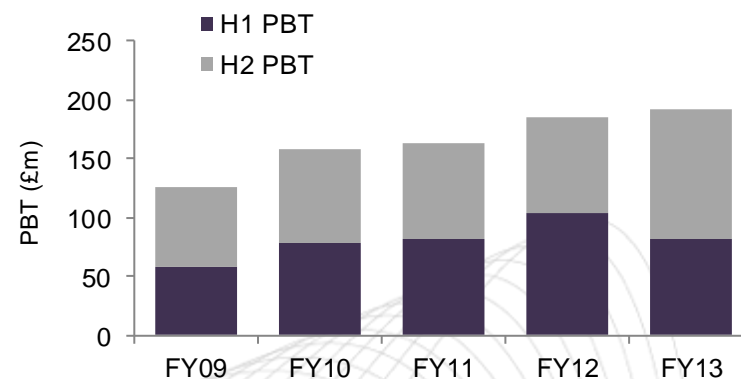
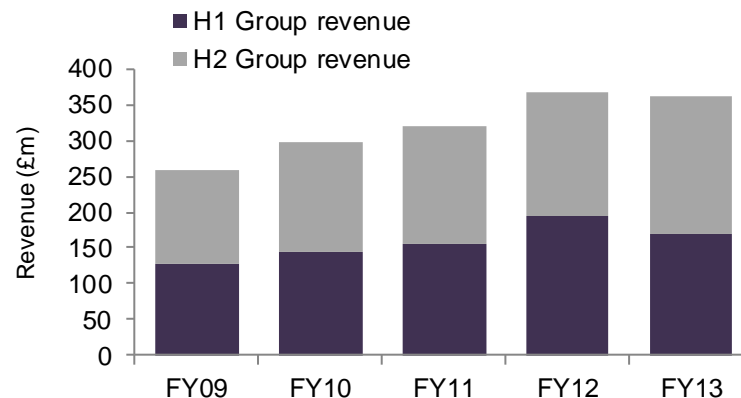
FY13 SUMMARY

Earnings growth on lower revenue

FY13 RESULTS

- Net trading revenue £361.9m, down 1.4%
 - FY13 H2 up 12.6% year on year
- PBT¹ £192.2m, up 3.5%
- Diluted EPS 38.80p, up 3.4%
- £155.4m funds generated from operations
- Total dividend per share 23.25p, up 3.3%

5 YEAR REVENUE AND PBT¹



1. Results pre FY11 include the discontinued Sport operation



INCOME STATEMENT

Strong FY13 H2 performance leads to year on year PBT growth

YEAR ON YEAR COMPARISON

	FY13			FY12 Total £m	Yr on Yr growth
	H1 £m	H2 £m	Total £m		
Net trading revenue¹	169.0	192.9	361.9	366.8	(1.4%)
Betting duty	(1.3)	(3.9)	(5.2)	(8.9)	
Other net operating income	5.4	5.8	11.2	11.3	
Net operating income	173.1	194.8	367.9	369.2	(0.4%)
Operating costs	(86.6)	(77.2)	(163.8)	(172.9)	(5.3%)
Depreciation and amortisation	(5.7)	(6.5)	(12.2)	(10.8)	
Net Interest	0.3	0.0	0.3	0.2	
PBT	81.1	111.1	192.2	185.7	3.5%
<i>Margin²</i>	<i>48.0%</i>	<i>57.6%</i>	<i>53.1%</i>	<i>50.6%</i>	
Diluted EPS			38.80p	37.54p	3.4%
Dividend per share			23.25p	22.50p	3.3%

- Net trading revenue down 1.4%
 - Active clients down 5%
 - Revenue per client up 4%
- Net operating income 0.4% lower
 - Betting duty reduced by £3.7m
- Operating costs 5.3% lower (£9.1m)
- H2 PBT margin boosted by one-off benefits
 - Neutral in full year

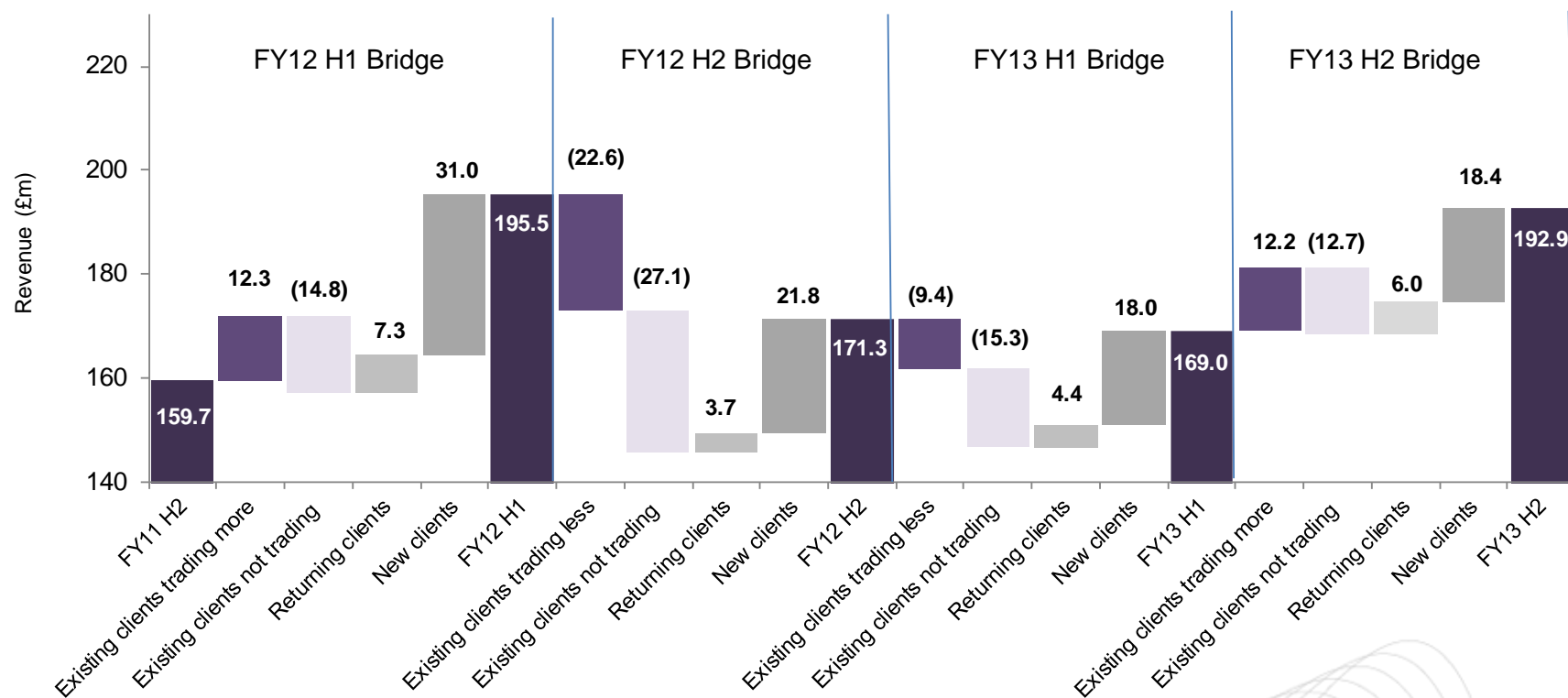


1. Net trading revenue excludes interest on segregated client funds and is presented net of introducing broker commissions
 2. Margin based on net trading revenue

REVENUE BRIDGE

Strong revenue growth from existing and new clients in FY13 H2

FY12 H1 – FY13 H2 REVENUE BRIDGE¹



1. Existing clients not trading are clients who traded in the previous half year but not in the current half year. New clients are clients trading for the first time in the current half year.

ACTIVE CLIENTS

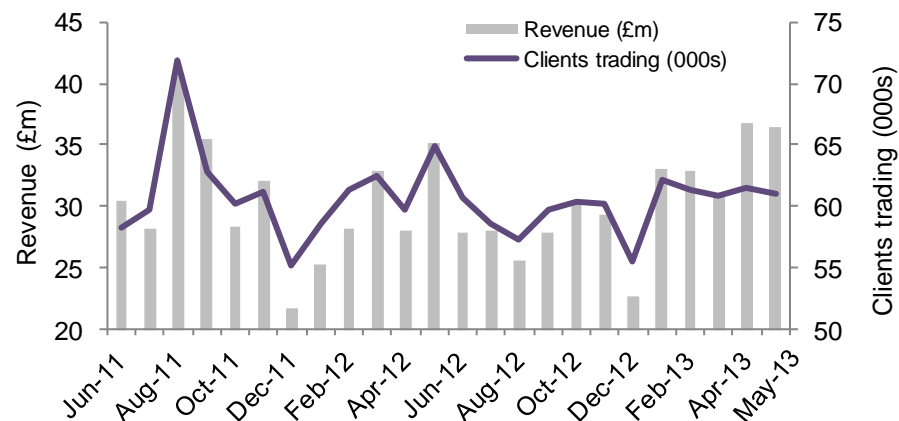
FY13 H2 revenue growth driven by revenue per client uplift

YEAR ON YEAR REVENUE AND CLIENTS

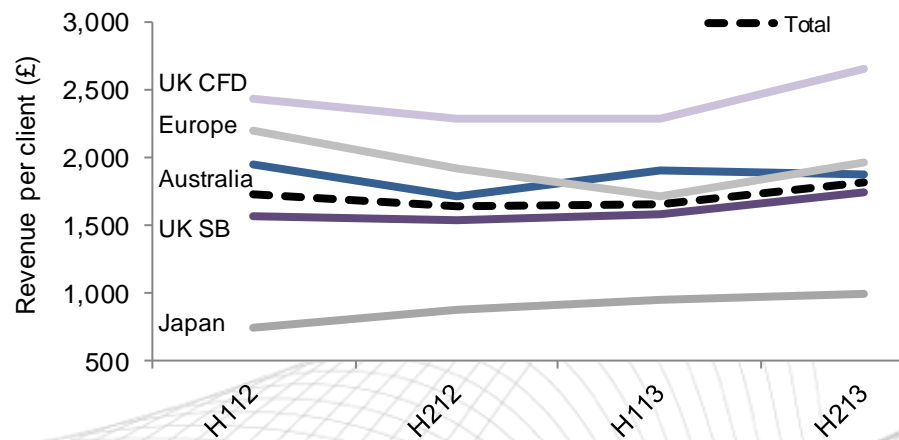
Revenue (£m)	FY12	FY13	Yr on Yr
UK	191.8	186.5	(3%)
Australia	58.0	56.3	(3%)
Europe	72.2	71.0	(2%)
Rest of World	28.4	32.2	13%
Total excl Japan	350.4	346.0	(1%)
Japan	16.4	15.9	(3%)
Total	366.8	361.9	(1%)

Clients (000s)	FY12	FY13	Yr on Yr
UK	74.9	68.3	(9%)
Australia	20.6	19.0	(8%)
Europe	23.2	24.6	6%
Rest of World	11.3	13.4	19%
Total excl Japan	130.0	125.3	(4%)
Japan	13.3	10.8	(19%)
Total	143.3	136.1	(5%)

REVENUE AND CLIENT TREND FY12 - FY13



HALF YEARLY AVERAGE REVENUE PER CLIENT FY12 - FY13¹



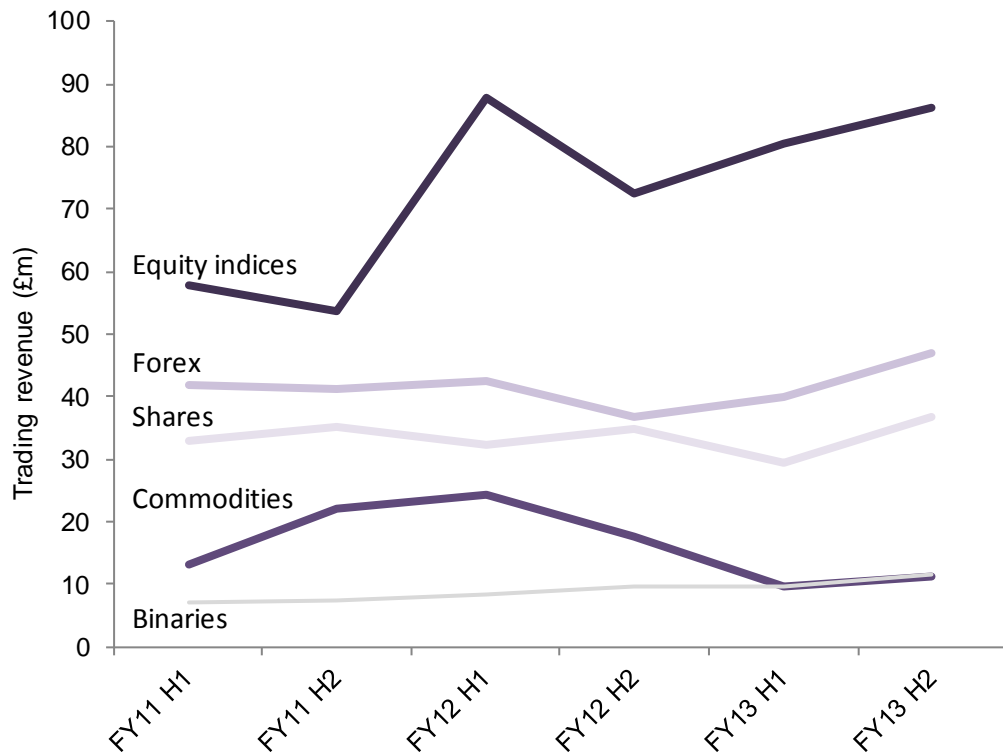
1. Unique clients trading in each half year



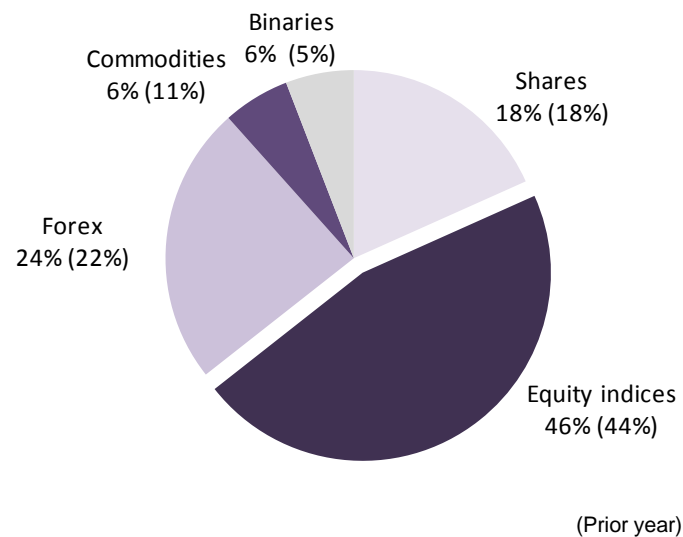
REVENUE MIX

Strong growth in Equity indices

YEAR ON YEAR PRODUCT MIX



FY12 – FY13 REVENUE COMPOSITION

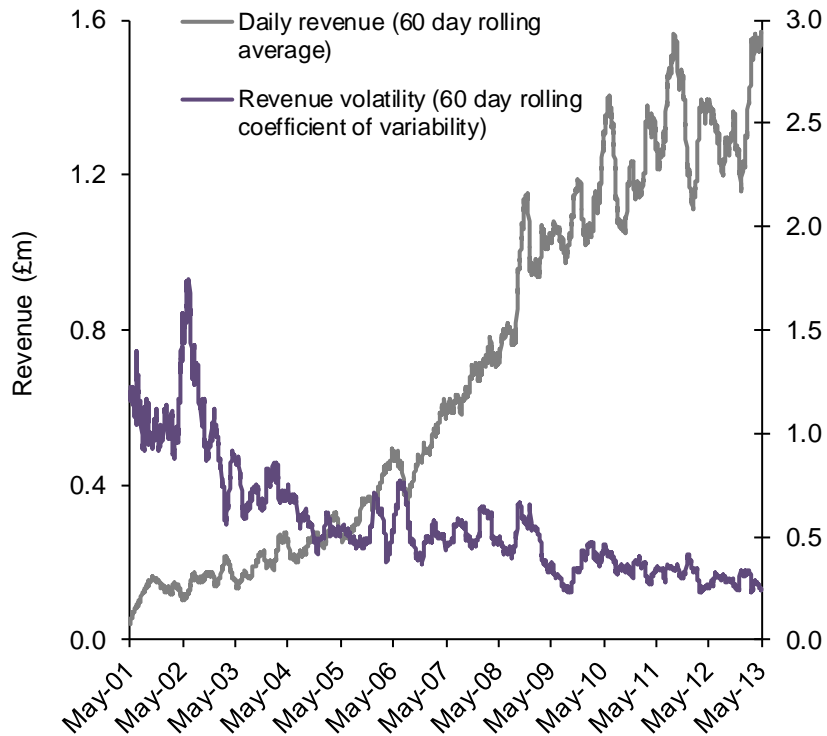


- Continued growth in Equity indices (46% of FY13 revenue)

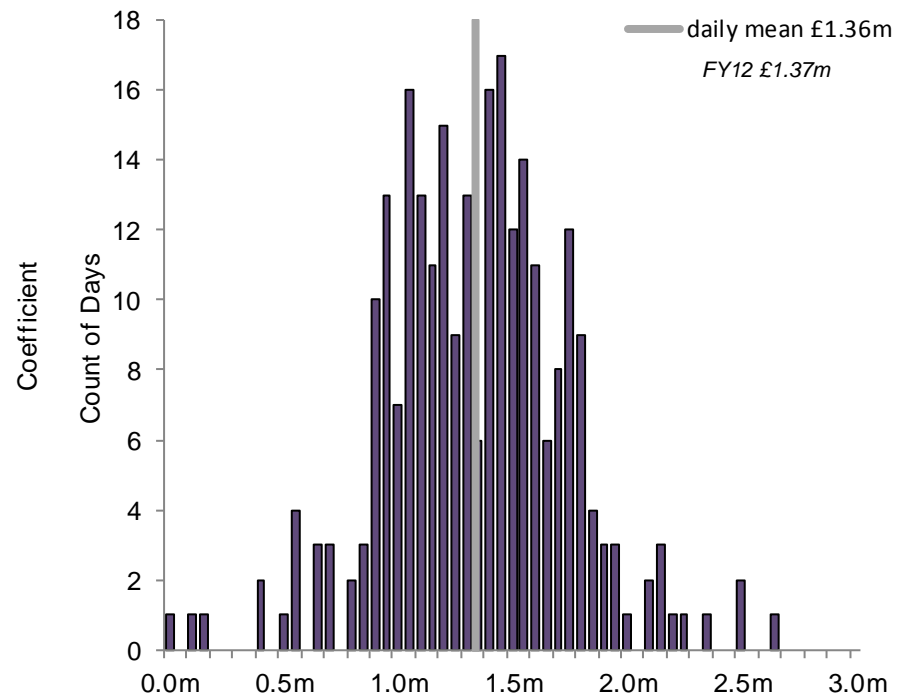
VOLATILITY OF TRADING DAYS

IG's hedging model produces low levels of daily revenue variability

DAILY TRADING REVENUE VOLATILITY TREND



FY13 TRADING REVENUE DISTRIBUTION¹

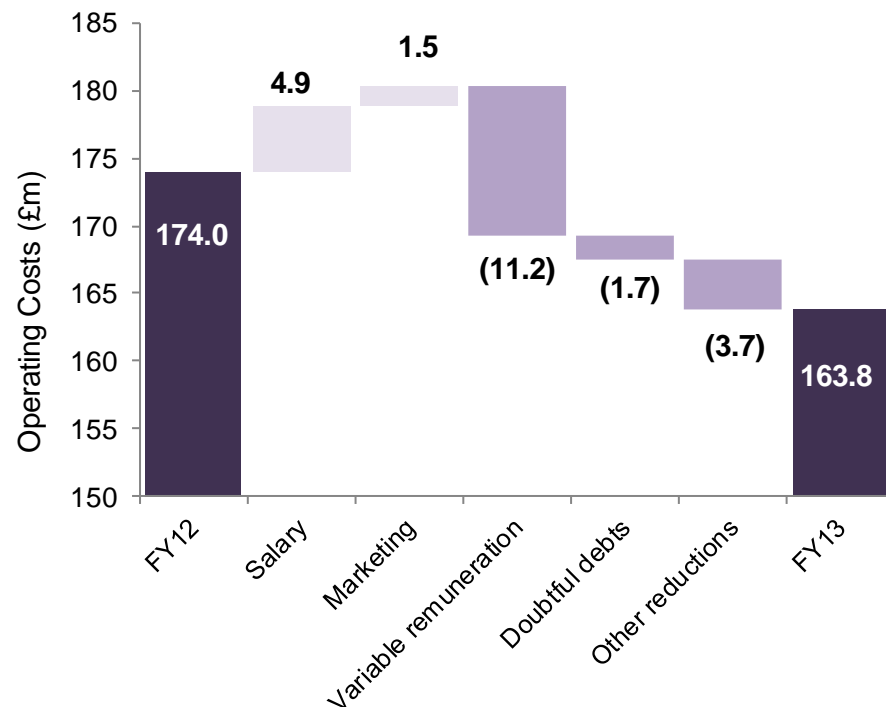


1. 3 lowest days relate to Christmas Day, New Year's Day and Good Friday

OPERATING COST BRIDGE

Variable remuneration is the main driver of lower year on year costs

FY12 – FY13 OPERATING COSTS BRIDGE¹



- Growth in salary costs largely reflects pay inflation and redundancy programme (£1.3m)
 - Closing headcount down year on year
- Other changes
 - Additional marketing cost reflects brand investment
 - FY13 doubtful debt provision net recovery

OPERATING COST DETAIL

5.9% reduction in year on year operating costs¹

YEAR ON YEAR COMPARISON

	FY13			FY12	Yr on Yr
	H1	H2	Total	Total	%
	£m	£m	£m	£m	
Salaries ²	(33.0)	(31.6)	(64.6)	(59.7)	
Advertising and marketing	(17.5)	(15.1)	(32.6)	(31.1)	
IT, Market Data and Communications	(6.0)	(6.2)	(12.2)	(12.7)	
Premises related costs	(5.0)	(5.2)	(10.2)	(10.4)	
Regulatory fees	(3.9)	(2.5)	(6.4)	(6.3)	
Legal and Professional fees	(4.4)	(0.4)	(4.8)	(5.8)	
Doubtful debts credit / (charge)	0.1	0.3	0.4	(1.3)	
VAT	(4.3)	(4.4)	(8.7)	(8.6)	
Other overheads	(2.2)	(0.8)	(3.0)	(5.2)	
Excl variable remuneration	(76.2)	(65.9)	(142.1)	(141.1)	0.7%
Bonus	(8.0)	(9.3)	(17.3)	(27.9)	
VSP/SIP	(2.4)	(2.0)	(4.4)	(5.0)	
Operating costs	(86.6)	(77.2)	(163.8)	(174.0)	(5.9%)
Exceptional items ¹	0.0	0.0	0.0	1.1	
Total	(86.6)	(77.2)	(163.8)	(172.9)	(5.3%)

- Flat costs pre variable remuneration and exceptional costs
- 11% reduction in FY13 H2 costs vs H1 (£9.4m) largely reflects impact of one-offs
- FY14 operating costs will be higher than FY13 H2 exit rate
 - Variable bonus reset
 - New investment



1. Excluding exceptional costs: FY12 £1.1m property lease write-back benefit (FY13 nil cost)

2. FY13 Salary cost includes redundancy programme costs of £1.3m

NET OWN CASH AVAILABLE

£155m own funds generated from operations

FY12 – FY13 NET OWN CASH AVAILABLE¹

APPLICATION OF OWN CASH AVAILABLE¹

	FY13 H1	FY13 H2	FY13	FY12
	£m	£m	£m	£m
Own funds generated from operations	59.3	96.1	155.4	140.7
Movement in working capital	(25.3)	12.2	(13.1)	21.9
Dividend	(60.8)	(20.8)	(81.6)	(73.9)
Other including capex	(5.4)	(13.7)	(19.1)	(9.4)
Increase/(Decrease) in own funds	(32.2)	73.8	41.6	79.3
Own funds (Opening)	388.2	354.7	388.2	309.2
Exchange gains on own funds	(1.3)	0.8	(0.5)	(0.3)
Own funds (end of period)	354.7	429.3	429.3	388.2
Broker margin requirement	(242.9)	(245.7)	(245.7)	(195.9)
Net own cash available	111.8	183.6	183.6	192.3

	FY13 H2
	£m
Net own cash available	183.6
Overseas regulatory and working capital	(32.5)
Funds required for segregation	(15.0)
Own cash available for liquidity	136.1
of which	
Held as liquid assets buffer	50.5
Dividend due	63.8
Additional sources of liquidity:	
Title transfer funds	18.5
Committed facility ²	200.0

- Broker margin similar to H1 position from low May-12 position
 - FY13 peak of £298m (see appendix 4)



1. Refer to the Financial Statements for the calculation of Own funds
2. As at 23rd July 2013

REGULATION

Global regulatory activity ongoing: no material impact expected

MARKET UPDATE

- European Financial Transactions Tax
 - Drafting process remains in progress between 11 member states
 - Appears increasingly likely to produce a significant compromise
- Japan Binaries
 - Increasing scrutiny around appropriateness and structure of binaries
 - Certain competitor binary products outlawed
 - New testing regime making new client sign-up more difficult
- Singapore
 - No update on timing of proposed leverage reductions
 - In consultation with MAS on online education to assist with Client Knowledge Assessment
- Nadex
 - Encouraging CFTC and SEC enforcement action against offerors of OTC binary options





BUSINESS UPDATE

DRIVING PERFORMANCE

In FY14 we will build on the foundations put in place during FY13

ACHIEVEMENTS IN THE YEAR

- Successful brand relaunch achieved around IG.com
- Technical foundations in place for platform and product expansion
- High levels of client satisfaction and market leading positions driven by
 - Quality of pricing and execution
 - Platforms and technology
 - Strong trusted brand
- Increased geographic reach within the Europe
- Satisfactory progress with Nadex
- Ongoing investment in mobile and browser based platforms and technology

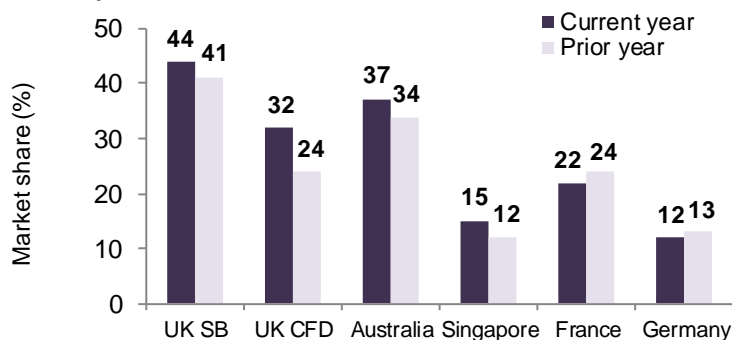


MARKET SHARE

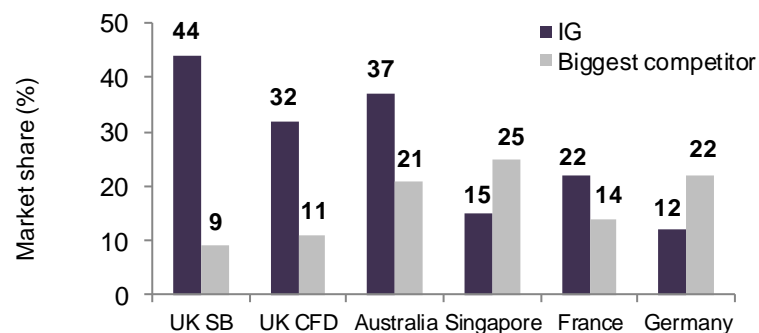
Continued market share gains in our largest revenue generating countries

CFD & SPREADBETTING MARKET SHARE¹

Primary account market share

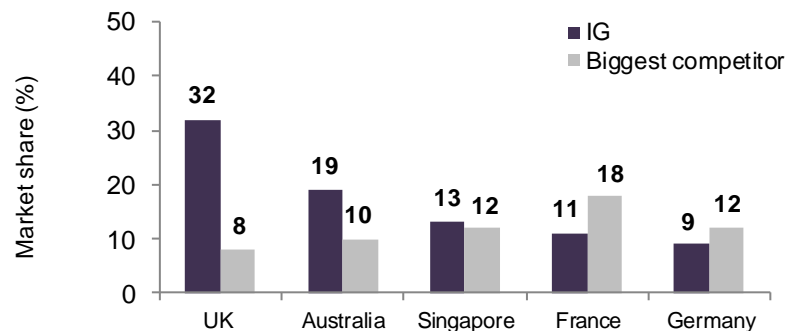


Market share compared to biggest competitor



FX MARKET SHARE¹

Market share compared to biggest competitor



- FX market share increased in our three largest markets
 - No 1 FX provider in largest markets
 - No 2 in France and Germany
 - MT4 opportunity

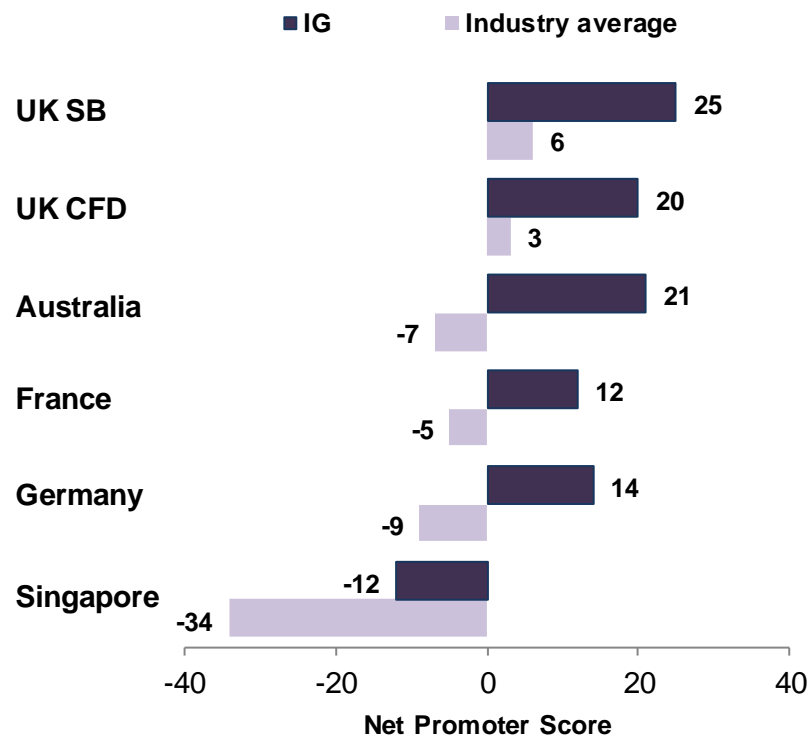


1. Share of primary accounts, by number, as stated by Investment Trends reports:

CUSTOMER SERVICE

High Net Promoter Scores in key markets

NET PROMOTER SCORE¹ CURRENT RESULTS



- IG Net Promoter Score (NPS) is high across all six markets surveyed by Investment Trends
- Significantly ahead of the industry in all of these markets
 - Greater competition in France and Germany
- Further investment in our client services capacity during FY14
- Technology investment continues to be the key driver of customer satisfaction



1. The Net Promoter Score (NPS) is calculated by asking respondents "how likely are you to recommend this company to a friend or colleague?" Respondents reply on a 0-10 scale, with the final NPS calculated as the percentage of promoters (score of 9 - 10) less the percentage of detractors (score of 0-6)

INTERNATIONAL EXPANSION

Continued international growth

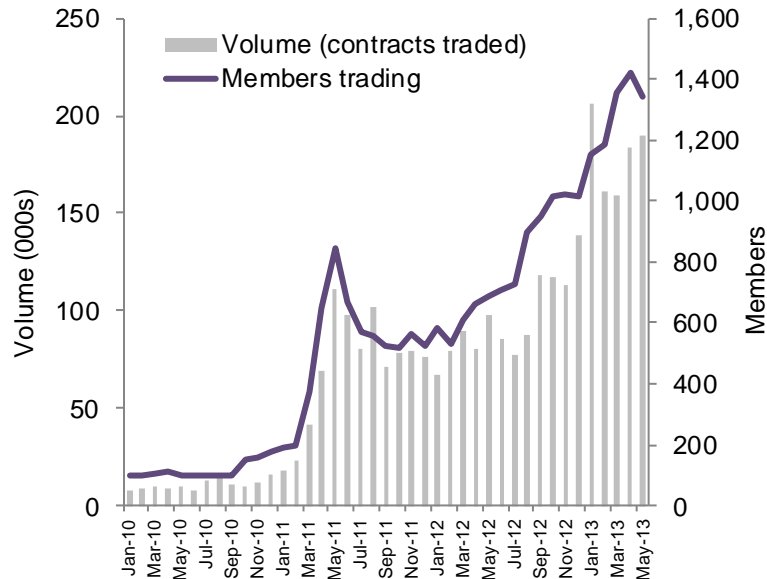
PRIORITIES

- Continued growth from outside UK and Australia
- New geographies in FY13 were small opportunistic bolt-ons within EEA
 - Ireland
 - Norway
- Potential new geographies outside the EU
 - Discussions with regulator at differing stages
 - Higher cost, regulatory capital and liquidity impact than an EU office
 - Cost impact but little revenue in FY14
- Simplification of on-boarding of clients from countries where we don't have an office
 - Steady improvements through FY13
 - Work on-going

NADEX

A long term project, making steady progress

PERFORMANCE TREND¹



- Total US revenue of £2.0m in FY13
 - 40% growth year on year
- Volumes and members growing

KEY DEVELOPMENTS

- Regulatory clamp-down on illegal competitors ongoing
- Acquisition of PFG's software
 - Nadex Connect will enable brokers to offer Nadex product set, removing main barrier to B2B growth
 - Enables trading using popular third party trading platforms for direct and intermediated clients
- Continuing to develop direct to retail marketing and conversion



1. Includes contracts traded by clients of IG Markets Inc. prior to May 2011

FOUNDATIONS FOR LONG TERM GROWTH

Key building blocks created

FEATURES

- Brand re-launch
 - One clear global identity
 - Single branding for all products and platforms
 - Drive awareness
- IG.com
 - Consolidate global traffic onto one domain
 - Insight now available to public
 - Establish IG as an authoritative data source
 - Use as a recruitment and conversion tool
 - Drive increased traffic
 - Increase awareness among a large pool of potential clients
- Single login (client/account architecture)
 - Spread betting and CFDs
 - Prerequisite for new platforms and products



PLATFORM INFRASTRUCTURE

Our platforms satisfy a broad range of client needs

CORE PLATFORMS

- Browser based platform
 - Our flagship platform, still used by the majority of our clients
- Mobile platforms
 - Clients increasingly expect this to be the only platform they need
 - Native apps for iPhone, iPad, Android, Windows Phone 7 & 8 and Blackberry

SPECIALIST PLATFORMS

- L2 (Equities)
 - Direct Market Access for advanced share traders
- MetaTrader (Forex)
 - The world's most popular retail forex trading platform
- ProRealTime
 - Advanced charting package for traders using technical analysis
- Terminals and API
 - Bloomberg EMSX
 - FIX API provides direct access to pricing, execution and streaming account balance information



KEY DEVELOPMENTS FOR FY14

More focus on specific asset classes

CORE PLATFORMS AND SERVICES

- IG.com
 - Global roll out
 - Insight as a sales/conversion tool
- Mobile
 - Platform will become fully stand alone
 - Trailing stops
 - Wider range of push alerts
 - Chart improvements
 - Support for broader range of tablets
 - iOS 7

SPECIALIST TRADING PLATFORMS

- MetaTrader (Forex)
 - Pilot just launched
 - Due for full roll out in August/September
 - Gives access to a huge pool of active forex traders
- L2 (Equities)
 - Algorithmic trading
 - Stock broking pilot
 - Testing the offering with advanced share traders in the UK
 - Builds on existing pricing and execution, but new back-office including settlement and custody

SUMMARY

Resilience of IG's operating model demonstrated during FY13

- Costs managed during more subdued trading conditions
 - Maintained ability to benefit from more interesting H2 trading conditions
 - Continued to invest for longer term revenue growth
 - Profit growth despite revenue fall
- Continued prudent approach to investment in FY14
 - Improved offering for mobile and forex traders
 - First step in longer-term product diversification
 - Further overseas expansion
 - Impacts operating costs
- Strong cash generation and brand position reinforces IG's market leadership





APPENDICES

Appendix 1: Restated FY13 H2 IMS tables

FY13 H2 IMS ORIGINAL SUMMARIES

Geographical Revenue	Q3 revenue			KPI	
	FY13 £m	FY12 £m	% Change	Active client	Revenue per client
UK	45.2	39.4	15%	(1%)	16%
Australia	12.3	11.2	10%	(2%)	11%
Europe	18.1	14.8	22%	14%	7%
Rest of World	8.6	5.7	51%	20%	24%
Total Financial excluding Japan	84.2	71.1	18%	4%	14%
Japan	4.4	4.0	10%	(4%)	16%
Total Financial	88.6	75.1	18%	3%	14%

FY13 H2 IMS RESTATED SUMMARIES

Geographical Revenue	Q3 revenue			KPI	
	FY13 £m	FY12 £m	% Change	Active client	Revenue per client
UK	46.0	39.4	17%	(1%)	17%
Australia	12.2	11.2	9%	(2%)	11%
Europe	18.1	14.8	22%	14%	7%
Rest of World	8.5	5.7	48%	20%	24%
Total Financial excluding Japan	84.8	71.1	19%	4%	15%
Japan	3.8	4.0	(4%)	(4%)	(1%)
Total Financial	88.6	75.1	18%	3%	14%

Geographical Revenue	Q4 revenue			KPI	
	FY13 £m	FY12 £m	% Change	Active client	Revenue per client
UK	52.5	50.3	4%	(7%)	12%
Australia	15.9	14.0	14%	2%	12%
Europe	20.7	19.6	6%	8%	(2%)
Rest of World	9.4	8.2	15%	24%	(7%)
Total Financial excluding Japan	98.5	92.1	7%	0%	7%
Japan	5.8	4.1	41%	(24%)	83%
Total Financial	104.3	96.2	8%	(2%)	10%

Geographical Revenue	Q4 revenue			KPI	
	FY13 £m	FY12 £m	% Change	Active client	Revenue per client
UK	53.6	50.3	7%	(7%)	14%
Australia	15.9	14.0	14%	2%	11%
Europe	20.8	19.6	6%	8%	(2%)
Rest of World	9.4	8.2	15%	24%	(7%)
Total Financial excluding Japan	99.7	92.1	8%	0%	8%
Japan	4.6	4.1	12%	(24%)	44%
Total Financial	104.3	96.2	8%	(2%)	10%

Appendix 2:

Financial net trading revenue per client

HALF-YEAR ANALYSIS FY09 – FY13¹

Revenue (£m)	H109	H209	H110	H210	H111	H211	H112	H212	H113	H213
UK Spreadbetting	63.4	54.6	55.8	55.1	56.2	61.5	74.8	66.4	65.1	73.3
UK CFD	16.9	15.6	24.1	27.6	26.7	22.8	27.3	23.3	21.8	26.2
Australia	13.4	14.5	22.2	23.5	22.9	24.7	32.7	25.2	28.2	28.1
Europe	13.3	16.9	21.7	25.7	26.7	30.8	37.8	34.5	32.1	39.0
Japan	10.2	17.8	10.9	13.0	11.1	9.5	8.4	8.1	7.6	8.3
ROW	5.1	6.7	6.0	7.0	9.4	10.5	14.5	13.9	14.2	17.9
Total Financial	122.3	126.0	140.8	151.8	153.0	159.7	195.5	171.3	169.0	192.9
Clients	H109	H209	H110	H210	H111	H211	H112	H212	H113	H213
UK Spreadbetting	32,593	34,251	36,554	40,140	41,935	43,743	47,948	43,272	41,221	42,209
UK CFD	7,310	8,252	9,877	10,809	10,841	10,452	11,234	10,217	9,574	9,870
Australia	9,054	9,960	12,474	13,445	14,061	14,590	16,814	14,774	14,829	15,029
Europe	5,436	7,249	8,792	11,292	12,428	14,568	17,210	18,035	18,720	19,807
Japan	15,064	16,253	12,441	10,978	12,211	12,267	11,246	9,287	7,952	8,462
ROW	3,124	4,242	5,668	6,052	6,759	7,601	8,283	8,823	9,906	10,653
Total Financial	72,581	80,207	85,806	92,716	98,235	103,221	112,735	104,408	102,202	106,030
Revenue per Client	H109	H209	H110	H210	H111	H211	H112	H212	H113	H213
UK SB	£1,947	£1,594	£1,528	£1,372	£1,340	£1,405	£1,561	£1,534	£1,579	£1,738
UK CFD	£2,317	£1,889	£2,436	£2,553	£2,462	£2,182	£2,429	£2,280	£2,282	£2,654
Australia	£1,484	£1,457	£1,780	£1,745	£1,627	£1,695	£1,947	£1,707	£1,900	£1,868
Europe	£2,438	£2,334	£2,472	£2,276	£2,149	£2,111	£2,194	£1,910	£1,712	£1,969
Japan	£675	£1,092	£879	£1,185	£911	£773	£743	£872	£953	£986
ROW	£1,621	£1,574	£1,063	£1,159	£1,391	£1,378	£1,749	£1,576	£1,438	£1,685
Total Financial	£1,685	£1,571	£1,641	£1,638	£1,557	£1,547	£1,734	£1,641	£1,653	£1,819



1. Clients trading in a six month period with revenue stated as Net Trading Revenue

Appendix 3: Client trading activity

CLIENT RETENTION RATES BY YEAR AND HALF YEAR TREND FY09 – FY13

IG clients excluding Japan	FY09	FY10	FY11	FY12	FY13
New accounts	61,538	63,757	60,631	60,968	51,769
First trades (in period) ¹	44,291	46,612	44,803	45,292	35,854
Implied conversion rate (%)	72%	73%	74%	74%	69%
Total active clients (in period)	88,336	103,338	117,252	130,006	125,295
Clients trading from prior period	44,045	56,726	72,449	84,714	89,441
Clients trading from prior period (%)	78%	64%	70%	72%	69%

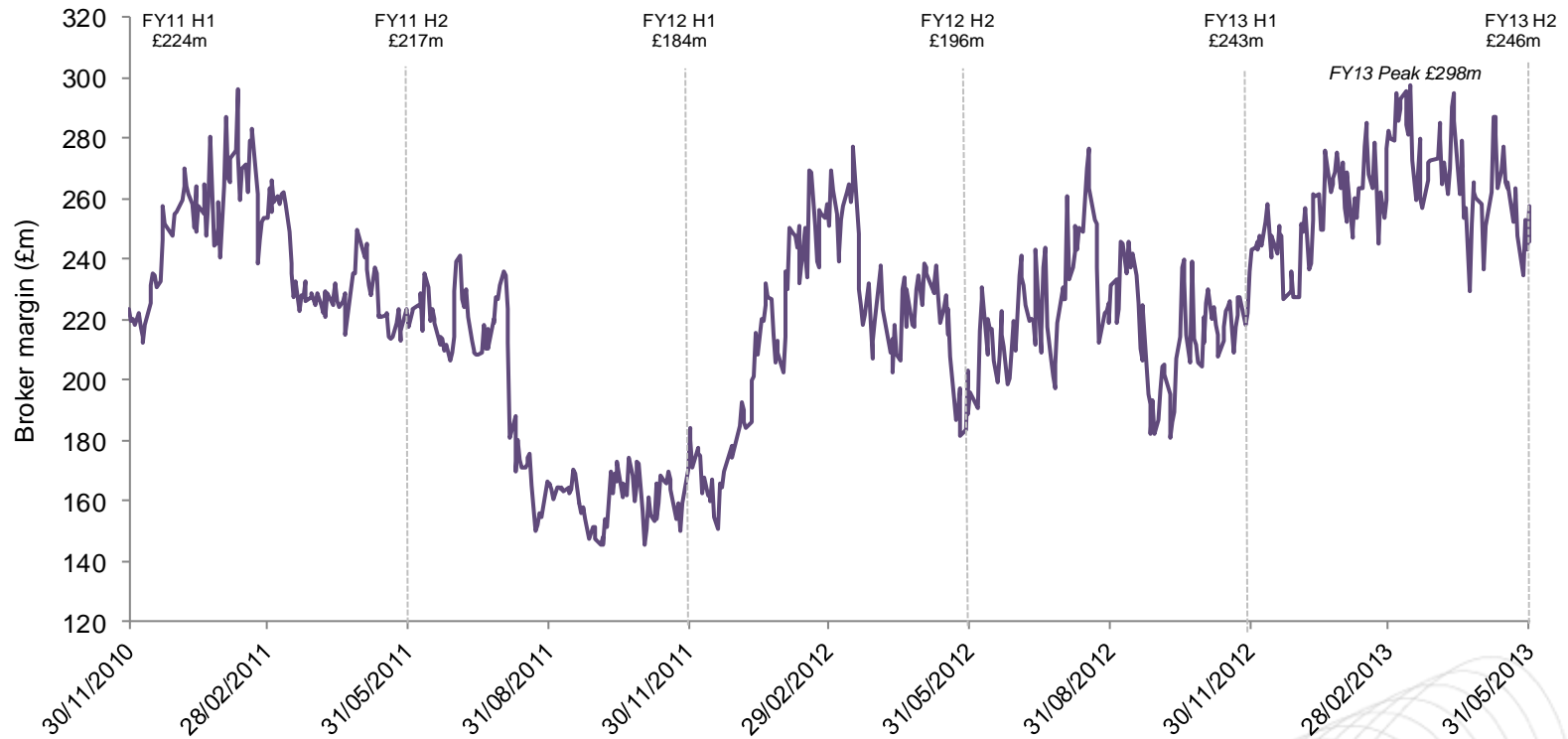
IG clients excluding Japan	FY09		FY10		FY11		FY12		FY13	
	H1	H2	H1	H2	H1	H2	H1	H2	H1	H2
New accounts	31,916	29,622	31,655	32,102	30,338	30,293	32,213	28,755	25,545	26,224
First trades (in period) ¹	22,194	22,097	23,064	23,548	22,686	22,117	24,330	20,962	17,961	17,893
Implied conversion rate (%)	70%	75%	73%	73%	75%	73%	76%	73%	70%	68%
Total active clients (in period)	57,517	63,954	73,365	81,738	86,024	90,954	101,489	95,121	94,250	97,568
Clients trading from prior period	35,323	41,857	50,301	58,190	63,338	68,837	77,159	74,159	76,289	79,675
Clients trading from prior period (%)	85%	73%	79%	79%	77%	80%	85%	73%	80%	85%



1. Percentage of those clients (excluding Japan) who traded as a percentage of clients trading in previous period

Appendix 4: Broker margin requirement trend

BROKER REQUIREMENT (£m) TREND FY11 – FY13



Appendix 5: Pillar 1 regulatory capital

YEAR ON YEAR COMPARISON

		FY13 £m	FY12 £m
Regulatory capital			
Total Tier 1,2 & 3 capital		508.4	448.7
Intangible assets		(120.5)	(115.4)
Investment in own shares		(1.5)	(1.5)
Total capital resources	(a)	386.4	331.8
Capital resources requirement - Pillar 1	(b)	115.1	100.4
Surplus regulatory capital	(a-b)	271.3	231.4
less dividend		(63.8)	(60.8)
Total		207.5	170.6



END